

Name: _____ Date: _____ Booth: _____

DG Expo | *Sea Aire* Wholesaler Questionnaire

Name: _____

Contact: _____

Phone: _____

Email: _____

Primary Location: _____

Specialties:

- General:
 - What is the MOQ?
 - What is the price per piece/foot/yard and what quantity is that based on?
 - What is the lead time for this material?
 - What are the payment terms & how can you be paid?
 - What are the shipment terms?
 - Can they deliver to your doorstep? a warehouse? and is it FOB (Free on Board) or CIF (Cost Insurance Freight) - this can influence the actual price per foot/yard
 - What quality control measures are in place?
 - What is the procedure for ordering sample yardage?
 - What is the location of your mill?

- Sustainability:
 - What is the fiber content of this fabric?
 - What makes this fabric more ethical or sustainable?
 - Where do the fibers/yarns/fabrics come from? All from one mill/company or many
Geo/regional location?
 - Ethical animal husbandry practiced?
 - What care is required for this fabric?

Name: _____ Date: _____ Booth: _____

- How is the fabric dyed/finished? With what chemicals?
 - What kind of certifications does this fabric have and to what region do they apply?
 - Are there any certifications in place for the workers environment/pay? Socially focused initiatives?
-
- Capabilities:
 - Custom Dye?
 - Screenprint?
 - Digital Print?
 - low impact? additional cost? additional lead time?